

## XTEK, Milrem Robotics sign MOU



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## The defence technologies firm has agreed to support the growth of Milrem Robotics' footprint in Australia and New Zealand.

XTEK Limited has signed a Memorandum of Understanding (MOU) with Milrem Robotics, becoming the firm's Unmanned Ground Vehicle (UGV) representative in Australian and New Zealand.

As part of the agreement, XTEK is expected to leverage its established networks and experience in unmanned systems, and its maintenance capabilities and facility in Canberra to boost Milrem's presence in the region.

"We are delighted to have confirmed this agreement with Milrem Robotics – a global leader in UGV design," Philippe Odouard, XTEK's managing director, said.

"This agreement will support our focus on actionable intelligence and innovative solutions in the field, to protect the frontline protectors."

Odouard continued: "In addition, the maintenance and support services are a pleasing addition to our broader value-added services, with the capabilities already in place to support Milrem Robotics' UGVs through our established logistics support services.

"We look forward to working with Milrem Robotics going forward and further developing the relationship."

Milrem has also stated its intent to appoint XTEK to act as its UGV maintenance service provider in Australia and New Zealand, subject to respective representation and service agreements to be negotiated and concluded.

XTEK's established maintenance facilities include a Logistics Engineering Business Unit based in Canberra, which provides maintenance support, and software development and engineering design services.

XTEK added that it plans to leverage its Adelaide Manufacturing Centre and XTclave technology for novel ballistic protection design and other engineering and manufacturing services for Milrem Robotics' UGVs.

The firm stated it would explore opportunities with local industry and research partners in Australia and New Zealand to support the delivery of its offering.

The signing of the MOU with Milrem Robotics comes just days after Xtek announced that its US <u>subsidiary</u>, HighCom Armor Solutions, secured approval for permanent export licences for ballistic product sales to Mexico City.

Current orders are worth a total of US\$2.1 million, and will be used for federal, state, and local municipal personal protection deployment.

This follows the approval of a warehousing distribution agreement (WDA) with Performance Materials by the US State Department office of Directorate of Defense Trade Controls.

The WDA is projected to value armour products distribution over the next 10 years up to US\$50 million.

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